

The troll fleet needs stability, especially in low-abundance years. I reached out to one of the largest buyers of troll-caught king salmon: Seafood Producers Coop (SPC). This is a fishermen-owned Co-op. We need our markets to be satisfied in low-abundance years to ensure they exist in high-abundance years. It won't help us to get a bunch of fish in high-abundance years if we lost our markets.

Here is the information from the CFO of SPC:

1. Customers who have previously relied on a fairly steady allocation of king salmon may decide to switch to alternative sources, i.e., farmed Canadian and New Zealand salmon.
2. Seasonal staffing and material purchases are based on an expected volume of fish caught by members and demand from customers. Periods of low abundance may result in overstaffing, excess material costs and diminished sales volumes, all which could negatively impact the co-op and member fishermen.
3. Low production also impacts our ability to satisfy demand for some very specific markets (i.e., smoked salmon) which could directly impact long-term profitability and in turn, our members and surrounding communities